

Kaveh Vefagh – Tobii Assistive Technology World Usability Day – Sophia Antipolis





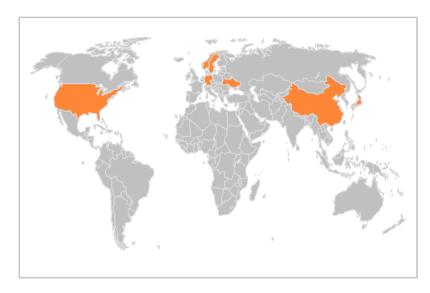
Agenda

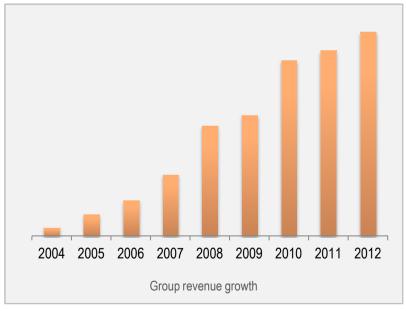
- Tobii Corporate Profile
- Tobii BUs and Technology
- Assistive Technology
 - Hardware
 - Software Interfaces
- Eye control in Healthcare
- Testing of devices



Tobii Technology in brief

- Founded in 2001
- Global market & technology leader of eye tracking
- 400 employees worldwide, whereof 150 in R&D
- HQ in Sweden, Offices in US, Japan, China, Germany, Norway, and Ukraine







A decade of eye tracking & business innovations

2011 First laptop with integrated eve tracking

Eye-controlled arcade game

2013 First gaze interaction device aiming at consumers

2012 Ultra-compact integration system

> Thousands of users and customers use Tobii's research eye trackers and communication devices

2010 Tobii Glasses

2011

2009 First embedded integration system

2008 Comprehensive communication suite

2006 Comprehensive research eye tracking suite

2005 First eye-controlled computer

2002 First research eye tracker

2001 Tobii is founded











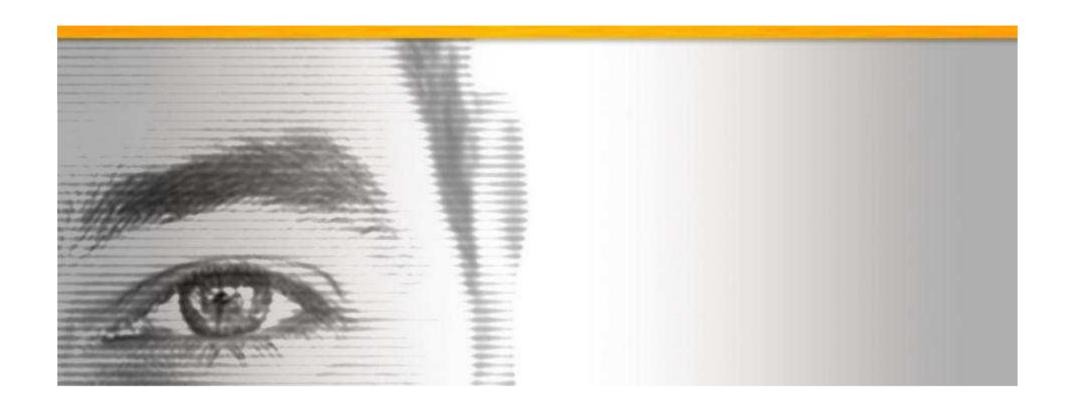






Technology evolution and markets





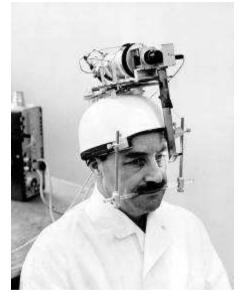
Eye tracking

AN AMAZING TECHNOLOGY

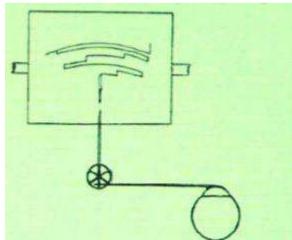


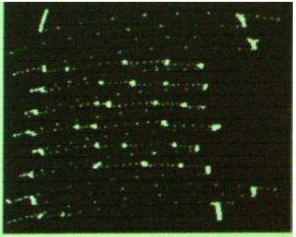
Eye tracking is not a new invention!

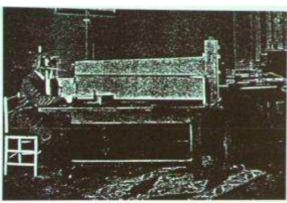














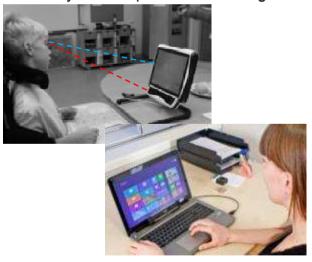
The two sides of the coin

Eye tracking is a technology that makes it possible for computers to know exactly

where users are looking.

interact with a computer

study what a person is looking at



Eye control in communication and computer interaction

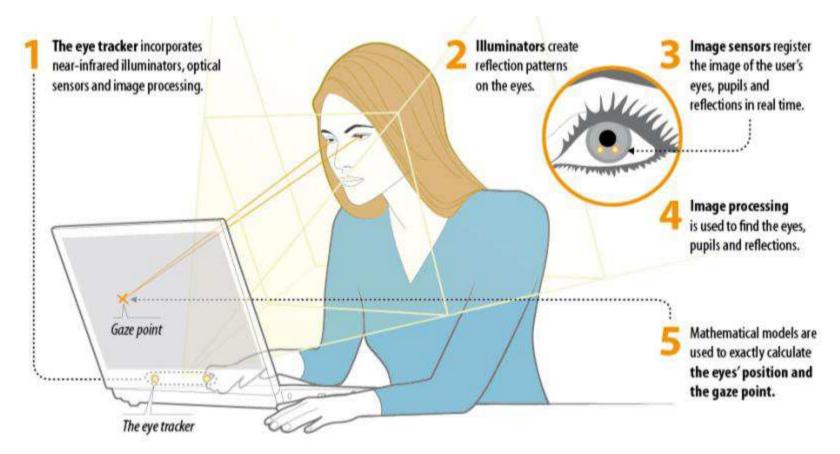


Eye tracking in web usability testing



Eye tracking step by step

An eye tracker is a device that uses illuminations and optical sensors to gather data about gaze direction or eye movements with very high accuracy.





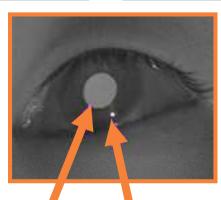
The Bright Pupil Effect



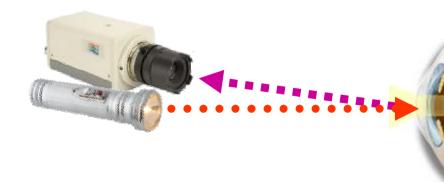


Asian



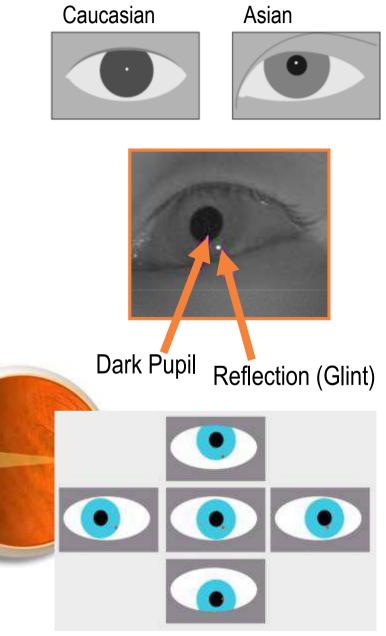


Bright Pupil Reflection (Glint)





The Dark Pupil Effect





Three business units with leading solutions and dominant market share



OEM Solutions

Creates eye-tracking solutions and gaze interaction experiences for consumer electronics and niche markets



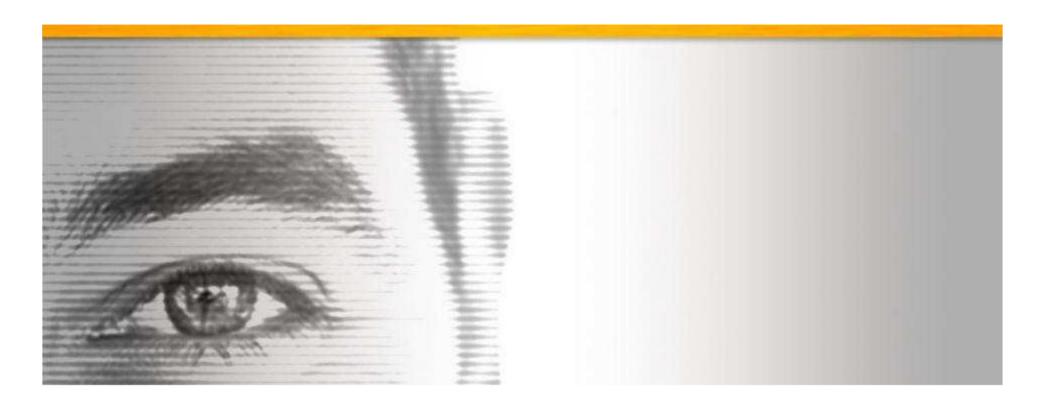
Analysis Solutions

Offers eye tracking solutions and services for market research, user experience testing and scientific research



Assistive Technology

Offers comprehensive communication solutions that meets the individual needs of people with speech impairments

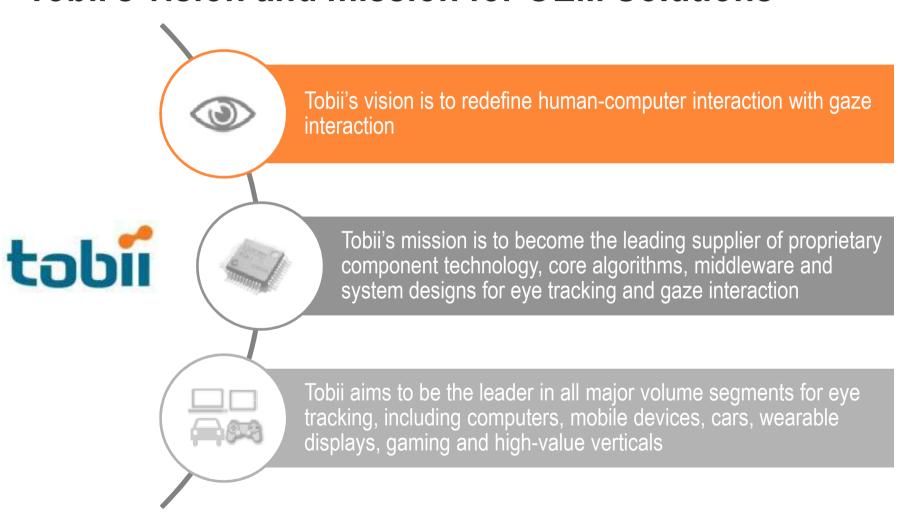


Eye tracking integration and gaze interaction in consumer electronics and niche applications

OEM SOLUTIONS



Tobii's vision and mission for OEM Solutions





Eye tracking in every computer will create mindblowing user experiences

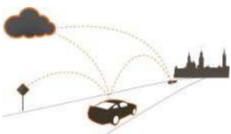
- Tobii Gaze™ is transforming the way we use computers to communicate, play and work. It creates an easy and intuitive interface that uses your natural eye movements.
- A super-effective position modality The combination of the eye gaze for pointing and other modalities for issuing commands is intuitive and extremely powerful.
- Adaptive user interfaces the computer can automatically and invisibly detect the user's attention. It can respond much more effectively and intuitively to serve the user in a magical way.





Advanced Driver Assistance with Tobii Eye Tracking

- Connected cars require intuitive and nondistracting interfaces
 - Eye tracking provides the most natural and intuitive look-and-click interface today.
 - It will help auto companies to design connectedvehicle features and infotainment systems that reduce driver distraction during use.
- Driver status monitoring prevents accidents due to drowsiness
 - The very same eye tracking system can also monitor a driver's status, as well as warn one who's drowsy or distracted to help prevent accidents.









Eye tracking integration and business development

- Tobii IS-20 and Tobii IS30 integration systems
 - designed for mass market applications
 - autonomous embedded eye tracking
 - used in several eye tracking products
- Components and system designs for consumer electronics
- Concept integrations with partners such as
 - Lenovo
 - Synaptics
 - NTT Docomo





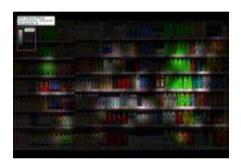


Eye tracking solutions for research

TOBII ANALYSIS SOLUTIONS



Analysis Solutions - markets and applications



Market research

- Print ads
- TV commercials
- Web advertising
- Package design
- Shelf placement
- Shopper research



User experience testing

- Websites
- Software
- Computer games
- Mobile devices
- Other physical products



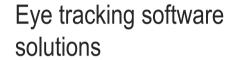
Psychology & vision research

- Cognitive psychology
- Developmental psychology
- Psycholinguistics
- Media psychology & HCI
- Neuroscience
- Nonhuman primate research
- Ophthalmology



Complete eye tracking solutions

Hardware eye tracking systems



Training and consultancy services















Hardware eye tracking systems

- Integrated eye tracking systems for any on-screen study
- Head mounted eye tracking systems for mobile studies
- Modular eye tracking systems with flexible configurations

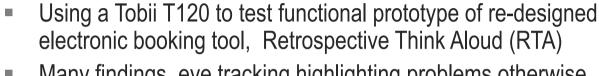






KLM Royal Dutch Airlines – user experience testing in the redesign of their electronic booking tool

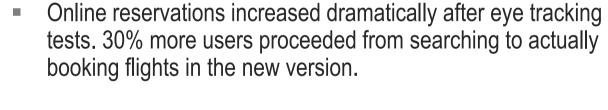








 Saccades between price and schedule, eye tracking illustrated the inefficiency





"Analysis of eye tracking data proves valuable in finding very specific and detailed design issues, which would very likely have gone unnoticed in a study without the support of eye tracking. These issues, albeit small, can make the difference between a sale or a disappointed customer."

Joris Leker, Usability Specialist, Valsplat



Communication & Online Marketing



No-one sees the brand

Brand & Communication

- Eye tracking is well established for pretesting and analyzing print, TV & online ads
- Measure exactly where people look
- This Heat map based on data aggregated from multiple participants looking at a print ad clearly shows why the perfect image might just be too perfect.



Online Marketing

- It's time to stop guessing and to start knowing what surfers and e-shoppers want.
- In this case, all boxes on the right & the left side of the page are practically ignored.
- "Cheap buys" is the strongest headline in banners. The big and valuable central area around that receives little attention.

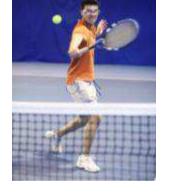


Tobii Glasses – Retail & Shopping, Sports & Media Research









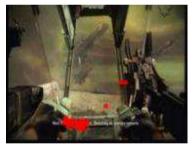


- Optimize your store and shelf space layout
 - Let a test group use Tobii Glasses and you will know exactly what products your shoppers are looking at and which they miss
- Other use cases
 - Sports-, and media-research, usability testing and other research areas



Guerrilla Games – user experience testing on video game "Killzone 3"





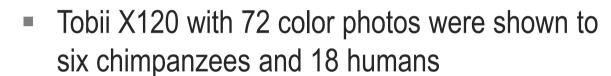


- Tobii T60 XL tracking six participants during eight-hour game playing sessions
- Fine tuning at a later stage of development as a part of a larger user experience development process.
- Developers realized the full potential of eye tracking analysis, especially when applied early in the development process
- Proved highly relevant for improving Path Finding, Theatre of War, menu navigation, Heads Up Display and visual storytelling



Primate Research Institute for Kyoto University – Studies on human and chimpanzee face scanning





 Analyzed using an application created using Tobii Software Development Kit



 Providing great insights on the differences in face perception between humans and chimpanzees



 Face is central in both groups, with a focus on the mouth instead off the eyes for the chimpanzees participants



Ipsos & MRC International for Carlsberg – on-trade POS promotion unveiled



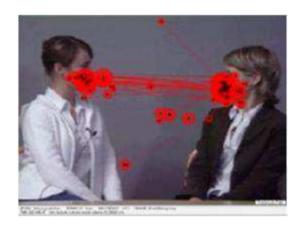




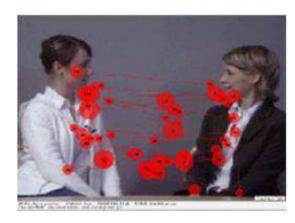
- 250 respondents using Tobii Glasses in 2 bars and 1 restaurant
- Interviews with respondents and bar tenders
- High correlation between visible promotion and order-choice, customer can be influenced at point of sale
- Carlsberg can pin-point their on-trade promotion, improving budget efficiency



Developmental Psychology Research with Tobii Eye Trackers – Autism Prediction



Autism prediction: A normal child's perception of social interaction.



Autism prediction: An Autistic child's perception of social interaction.

- Autism is characterized by pervasive impairments in several important areas of development such as
 - Reciprocal social interaction and communication
 - Behavior
 - Imagination
- The pictures show a normal and an autistic child's perception of a social interaction
- Early detection increases the chance that children with autism and their families gets adequate help support
- Late diagnosis hinders good projection & treatment

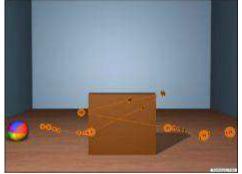


The Baby Lab at the Department of Psychology at Uppsala University









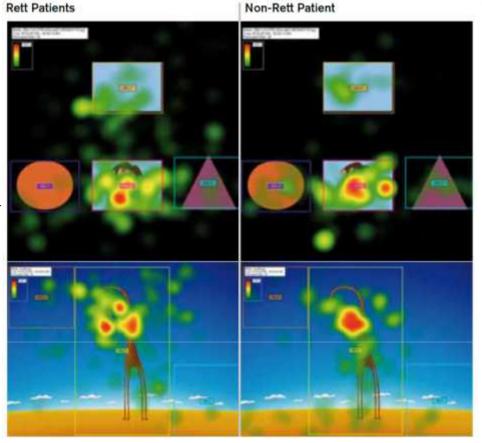
Study on infants ability to represent temporarily occluded objects



Rett Syndrome

"Eye gaze technology allowed us to give Rett Syndrome patients a voice — way to communicate their perception of what they see. This is of immeasurable value because most of these patients have no other way to communicate their knowledge or understanding due to extreme physical disabilities."

Dr. Aleksandra Djukic, Rett Syndrome Center, Children's Hospital at Montefiore, Albert Einstein College of Medicine.



- Patterns of visual processing in Rett Syndrome patients and non-Rett control subjects were compared
- Rett Syndrome patients appeared to demonstrate similar fixation patterns compared to non-Rett individuals and meaningful visualsearching strategies.

Please visit www.tobii.com for more info



Tobii World Leader in Eye Tracking – Select Clients



























make today delicious

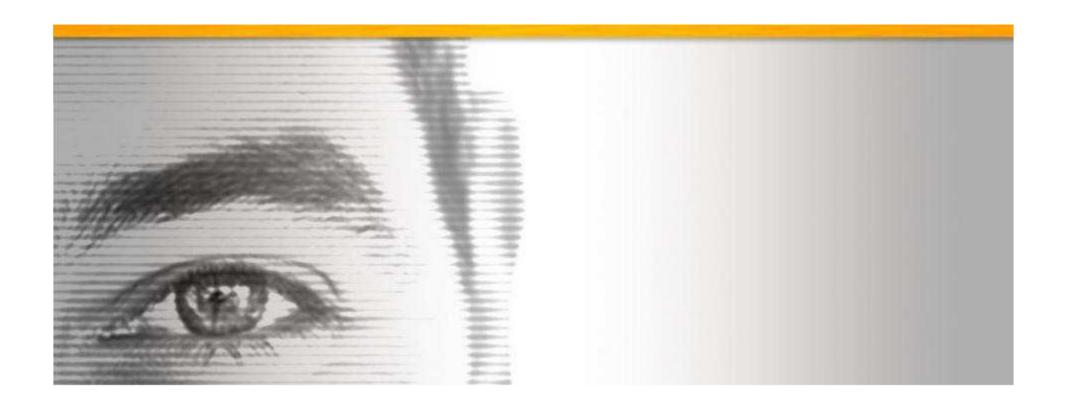












Communication solutions for people with special needs

TOBII ASSISTIVE TECHNOLOGY



Why Are Our Users So Positive?

- Because eye gaze performance is so much greater than with legacy solutions
- Keyboard pins
- Trackball
- Mouth Stick
- HeadWand
- Joystick
- Facial movement
- Keyboards
- Headmouse
- Sip & Puff













Assistive Technology – enabling people to communicate

- Our AA C (Alternative and Augmentative Communication) solutions enable people to
 - Speak
 - Interact
 - Control and access computers
 - Live independent and fulfilling lives regardless of their disability.
- It's life changing for people with
 - CP, brain injuries, spinal injuries, stroke and autism, RETT syndrome, ALS...
- Thousands of users around the world rely on Tobii's solutions in their everyday

communication.





Communication and access devices

- Tobii I-Series
 - dedicated communication devices













Eye controlled communication and access

- Tobii PCEye Go
 - stand-alone eye control unit with the ability to control laptops,
 PCs and tablets

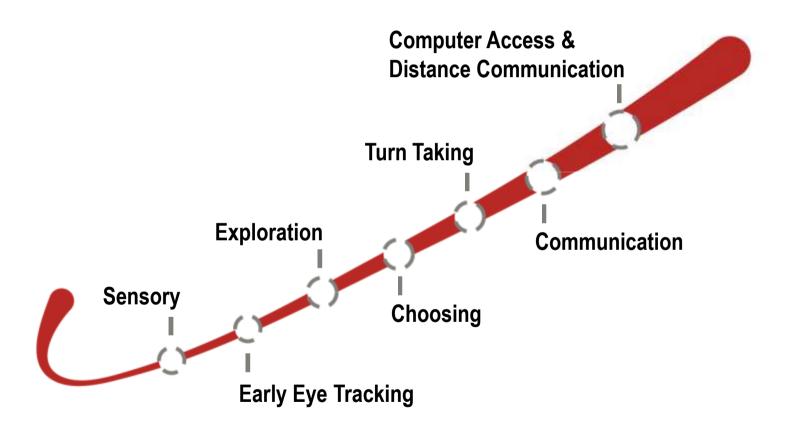
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The Tobii Eye Gaze Learning Curve





Software for Learning eye control

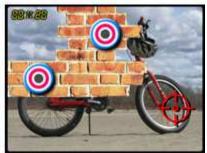
EyeFX

Look to Learn











Language and software content

Tobii Communicator

- a platform for personal solutions to develop communication
- a basic language tool to optimize access to communication aids through individual skills.

Sono Suite

- a comprehensive research-based content package with vocabularies for different
 - skill-sets
 - development levels
 - communicative intentions.





Interfaces for Communication









Computer Access

- Windows Control Methods
 - Mouse Emulation
 - Gaze Selection







Eye Gaze Will Gradually Improve Computer Access

- For less and less severe conditions

Technology Evolution

	No voice	No hands	Restricted hand / shoulder use	Mainstream
Core need	Speech (AAC)	Computer Access	Computer Access	Computer Access
Hardware	SGD: I-series	PCEye Go	PCEye Go	Next gen
Software	Tobii Communicator	Gaze Interaction	Combined eye & hand control	Combined eye & hand control
Conditions	ALS/MND CP RETT	Spinal Cord Limb-loss Rheumatism Muscular Dystrophy Muscular Atrophy Traumatic Brain Injury	Musculoskeletal disorders: Mouse arm Carpal tunnel	"normal" user

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The Words of Our Users – Stephen Murray



http://www.youtube.com/watch?v=b_wsnc8ldCQ



Sarah Ezekiel – ALS – Eye Gaze Artist

Sarah

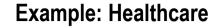
- Everything was pretty straightforward for me until the age of 34. I was happily married with a beautiful little girl and pregnant with my much longed for second child. It happened that quickly and I was absolutely terrified. My world was shattered. My marriage collapsed as I became progressively disabled. I couldn't physically care for my children or myself anymore, and spiralled into deep depression.
- I'm now using the Tobii PCEye . I've had articles published, given presentations to health professionals, made two films, participated in several photo shoots and had my portrait painted. I'm the London Jewish News Community Hero 2010, and the Sarah in the MNDA's advert 'Sarah's Story'. I'm also the Secretary of the NW London branch of the MNDA.

Sarah's story

- www.tobii.com/en/assistive-technology/global/user-stories/als/sarah-and-her-tobii-pceve/
- Sarah's website
 - www.sarahezekiel.com
- Sarah's Eye Gaze art exhibition
 - www.eyegazeartists.com
- Youtube video
 - www.youtube.com/watch?v=g-s2E0Yu0XE
 - http://www.youtube.com/watch?v=iySFHNo6c_M
- Tobii & Sarah partners with Royal College of Art









Kathrin Lemler – CP – University Graduate



- Kathrin studies educational science at University. In doing so, she became the first non-verbal person to graduate from university in Germany. For Kathrin, the Tobii C12 is the best solution for writing texts, doing research on the Internet or communicating.
- "Tobii gave me the opportunity for a more independent life," says Kathrin. "I am able to talk to strangers even without the help of caregivers and am able to communicate indirectly, over distance, using a lot of functions like sms, chat and social networks like facebook."
- http://www.tobii.com/en/assistive-technology/global/user-stories/cerebral-palsy/kathrin-andher-tobii-c12/





Lasse – Muscular Atrophy

Lasse

- Lasse has had Muscular Atrophy since birth. He is currently working more effectively thanks to Tobii PCEye

Citat

- "It changed my life. After all of these years using a mouth stick, I finally have an easier way of working on my computer. It is so fast"
- "I always wanted to be able to be more efficient and get more done at work...just never knew there was another way until now."

Lasse's Story

 www.tobii.com/en/assistivetechnology/global/hidden-pages/rehabsci/user-experiences/working-with-theeyes/

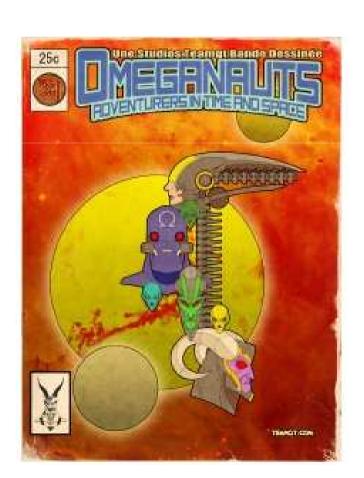


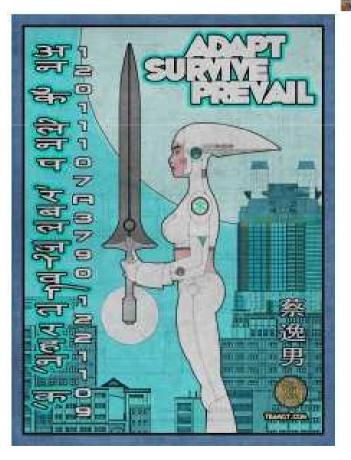


Example: Healthcare

Eye Gaze Artist - Francis Tsai

Eyegaze Artist





Art created with Tobii eyegaze

Please visit: http://teamgt.com/





Early Communication – Reasons for the need?

- Accidents => Spinal cord Injury
- Need for mechanical ventilation =>
 Tracheotomy (Respiratory intubation)
- Brain trauma, stroke => Aphasia

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Stroke is a medical emergency. The American Stroke Association says you should know these warning signs because when it comes to a stroke, every second counts.

- Sudden numbness or weakness of the face, arm or leg, especially on one side of the body.
- Sudden confusion, trouble speaking or understanding
- Sudden trouble seeing in one or both eyes
- Sudden trouble walking, dizziness, loss of balance or coordination
- Sudden, severe headache with no known cause:













Descriptive reports of the mechanical ventilation experience in the ICU

- Patients experience:
 - FEAR
 - PANIC
 - STRESS
- As a result of the inability to speak



Early Communication Offers Significant Psychological & Physical Benefits

- A dramatic reduction in anxiety, fear, panic and stress levels.
- A dramatically improved ability for faster rehabilitation.
- Enriched quality of life during recovery.



Marcus: His arms and legs are completely paralyzed. He is not able to talk either, as no air can to pass through his vocal cords. When he tries, nothing comes out. During his studies, Marcus learned Morse code, so he tries to communicate with the nurses standing at his bedside. He blinks in short and long blinks, however, the nurses do not understand anything and ask him if he has something in his eye.



Early Communication Offers Measurable Economic Values

- Cost effectiveness in ICU department
 - High cost for ICU bed with mechanical ventilation (day 1: \$11.000
 \$4.000/day over time *)
- Reduced care costs and less caregiver burn-out
 - More independence (caregiver burn out \$60-80k/year**)
- Lower medical costs
 - Improved overall emotional health
- Decreased recovery time
 - Improved early stage communication
- Anti-infection
 - Effective communication 100% touch free
- Leader in patient care

* Crit Care Med 2005 June ;33(6):1266-71 ** Shepherd Center SCI Model System



Early Communication – what can be used today?

- Patient with full hand movement capability:
 - Touch devices
 - Communication boards
 - Paper and pen
 - Gestures
- Tetraplegic patients:
 - Communication boards (Used by nurse)
 - Touch devices (Used by nurse)
 - Eye-gaze communication system



What were the most common barriers to device use?

- Device out-of-reach
- Upper extremity & neck wounds
- Blurred vision
- Insufficient staff training in use
- Time
- Patient preference for writing or other method

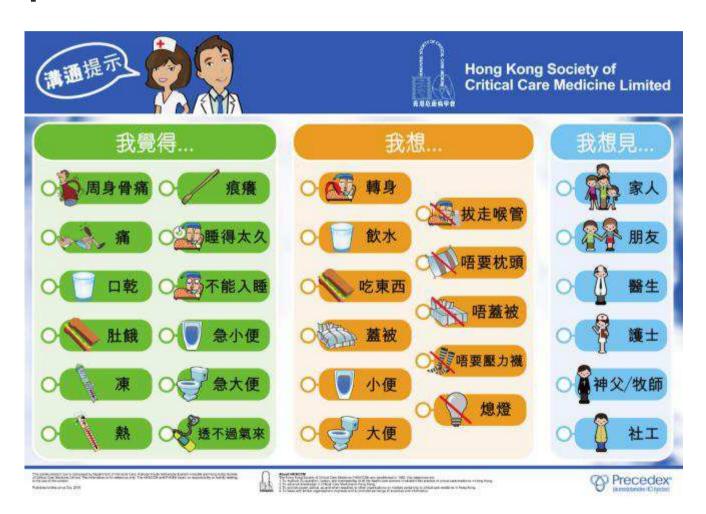
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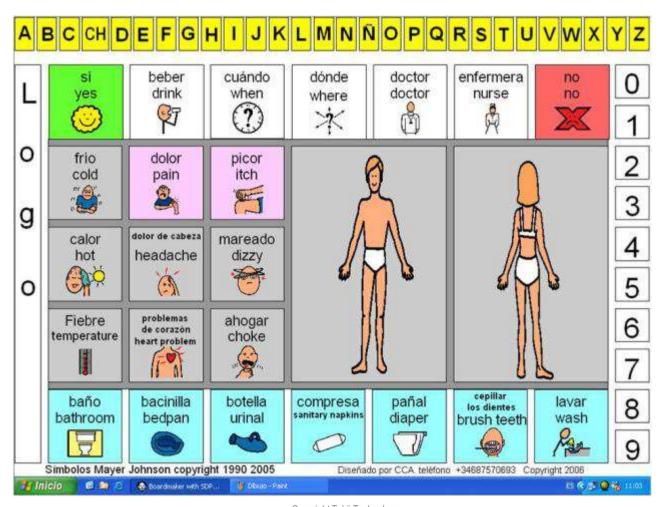
Basic Messages

- Pain
- Shortness of Breath
- Suction
- Help!
- Hot/Cold
- Home/Family
- Anxiety/Worry







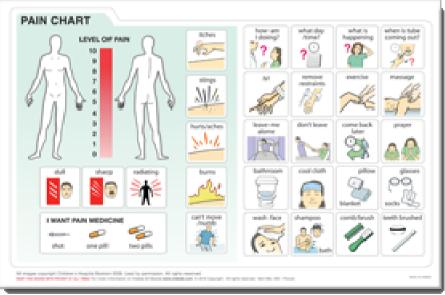




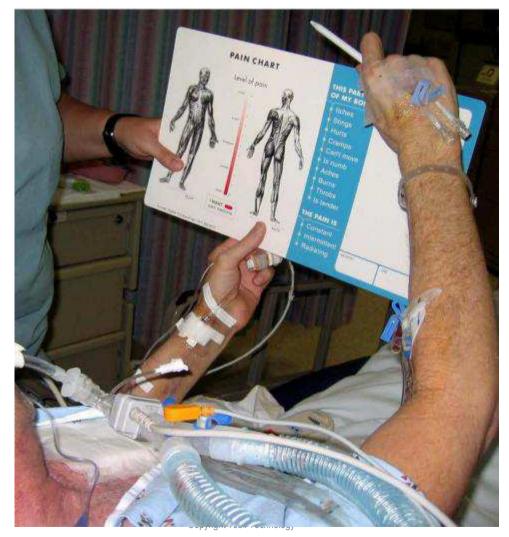








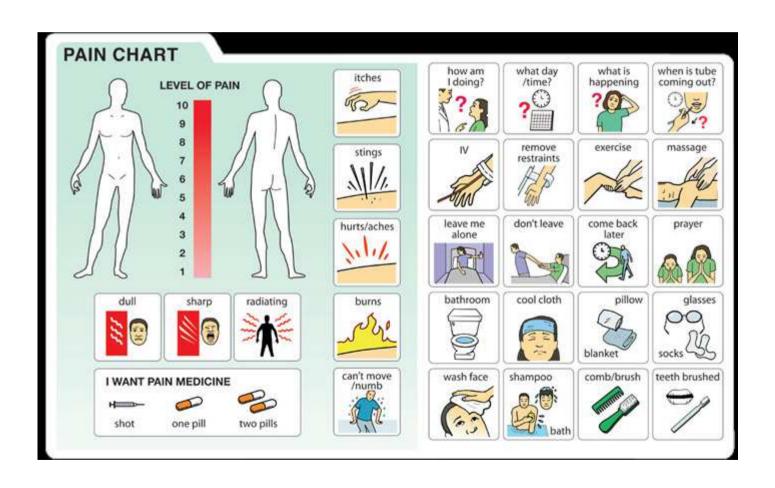














Tobii I-Series



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Tobii I-Series



I-Series directly placed on a table



I-Series on a floor stand



I-Series on a floor stand



Tobii Communicator Software: Demo – ex. for ICU





Tobii Communicator Software: Demo – ex. for ICU





Tobii Communicator Software: Demo – ex. for ICU





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